



# Meeting & Exceeding Customers' Value Propositions

## Applications



Driving Factor



Attics



Savings in Transportation Time and Fuel Costs *offsets* Larger systems' increased production rate

Dense Pack & Wall Spray



Precision with Pressure / Product Flow



## Intec Turbo Force Attic Blown In Insulation Blowing Machine

## System Comparisons



Driving Factor **Intec Turbo Force HP3 Insulation Machine**

Cost of Ownership



5 year cost ~ 1/5 to 2/3 that of competitive systems

Portability & Transport



Portable -- No Specialized Equipment (i.e. dedicated truck) Requirements

Energy Consumption



Powered by clean, quiet electric motors v. gas or diesel with associated pollution

Maintenance



Minimal. Direct Drive System gear lubrication changed once/year; Seals changed only after 300 hours

## Intec Systems Lead in Versatility & Profit Generating Opportunities



# System Comparisons

## Customers value...

System	Portability	Weight (lbs)	cellulose					fiberglass					
			Hopper size (cu ft)	Install Time (minutes) R19 in 100sq ft attic	Production (lbs/hr)	Production (bags/hour @ 25lb/bag) Dense Pack Retrofit <sup>1,2</sup>	Hopper Capacity (# bags)	Install Time (minutes) R19 in 100sq ft attic	Production (lbs/hr)	Production (bags/hour @ 30lb/bag) Dense Pack Retrofit <sup>2</sup>	Hopper Capacity (# bags)		
Cyclone <sup>A</sup>	excellent	142	5.3	51	800	32	no	1/2	74	204	7	yes	1/3
FORCE/1 <sup>A</sup>	above avg	177	4.5	76	540	22	no	1/2 - 1	81	187	6	yes	1/3
FiberForce <sup>A,B</sup> <small>tall hopper avail</small>	excellent	150	9	39	1050	42	no	1-2	38	400	13	yes	1/2
WASP <sup>C</sup>	above avg	280	10	23	1750	70	yes	1 <sup>+</sup>	30	475	16	yes	1/2
FORCE/2 <sup>C</sup>	average	283	9	18	2280	91	yes	1-2	27	615	21	yes	1/2
FORCE/3 <sup>C</sup>	above avg	350	11.5	16	2520	101	yes	1	15	1350	45	yes	1/2 - 3/4
<b>TURBO FORCE</b>	average	380	17	18	2475	99	yes	2-3	19	900	30	yes	1/2 - 1

Notes:

1 Department Of Energy requires outlet pressure  $\geq 2.9$ psi (80" of water) for cellulose Dense Pack to achieve 3.5lbs/cu-ft density.

2 Dense Pack capability provides installers with additional market opportunities & resulting profit.

A Systems come standard with 100' 2-1/2" hose, connectors & clamps, & LED power cords.

B All-fiber configuration with slide gate & tall hopper.

C Systems come standard with LED power cords.

## Versatile & Reliable Operation with Industry Leading Return on Investment